## Jadonis

# **The Adonis Effect: Customer Performance Index**

Welcome to Adonis's quarterly report index, where we spotlight the tangible benefits our solutions have delivered to three distinguished healthcare practices. With innovative solutions tailored to fit the unique needs of each specialty, Adonis is going deeper and richer than any other RCM solution that's presently available to the Healthcare industry. This quarter, we've emphasized how our services have greatly improved the financial health of our partners, driving down their costs while increasing their collection rates. By comparing their metrics before and after their collaboration with Adonis, our impact becomes evident.

### Industry Wide Insights

Maximize revenue outcomes that enable healthcare providers to deliver the highest form of patient care is an operational necessity. Specifically, within the Behavioral Health, Dermatology, and Hospital Systems, the collection rate plays a significant role in the overall financial health of a practice. Our findings indicate that not only did our solutions boost the collection rate of our partners, but their rates surpassed their specialty average by 11%.

# +11%

Adonis' partners rates surpassed their specialty average

### Hospital Systems Spotlight: The Adonis Impact

#### **Before Adonis**

- The Hospital Systems, typified by our collaboration with a renowned Hospital System, faced a multitude of challenges. The lack of actionable insights into the health of their RCM, combined with messy siloed data, crippled their efficiency.
- A significant underpayment issue loomed large as payers were remitting less than their contractual obligations.

#### After Adonis

 We made significant inroads in improving their collection rate and days in A/R. Our systems promptly unveiled previously missed revenue opportunities.

### By The Numbers: Revenue Intelligence at Hospital and Healthcare Systems





**Scrubber Edits** 

Ensured clean claims submission and fewer denials.



Alerting

Proactive alerts ensured quick rectifications of denial and AR issues, thereby streamlining RCM.



#### Underpayments

Through our vigilant monitoring, over \$3 million in missed revenue was identified, with the analysis of more than 10 million claim records.

# Dermatology Practice Spotlight: The Adonis Impact

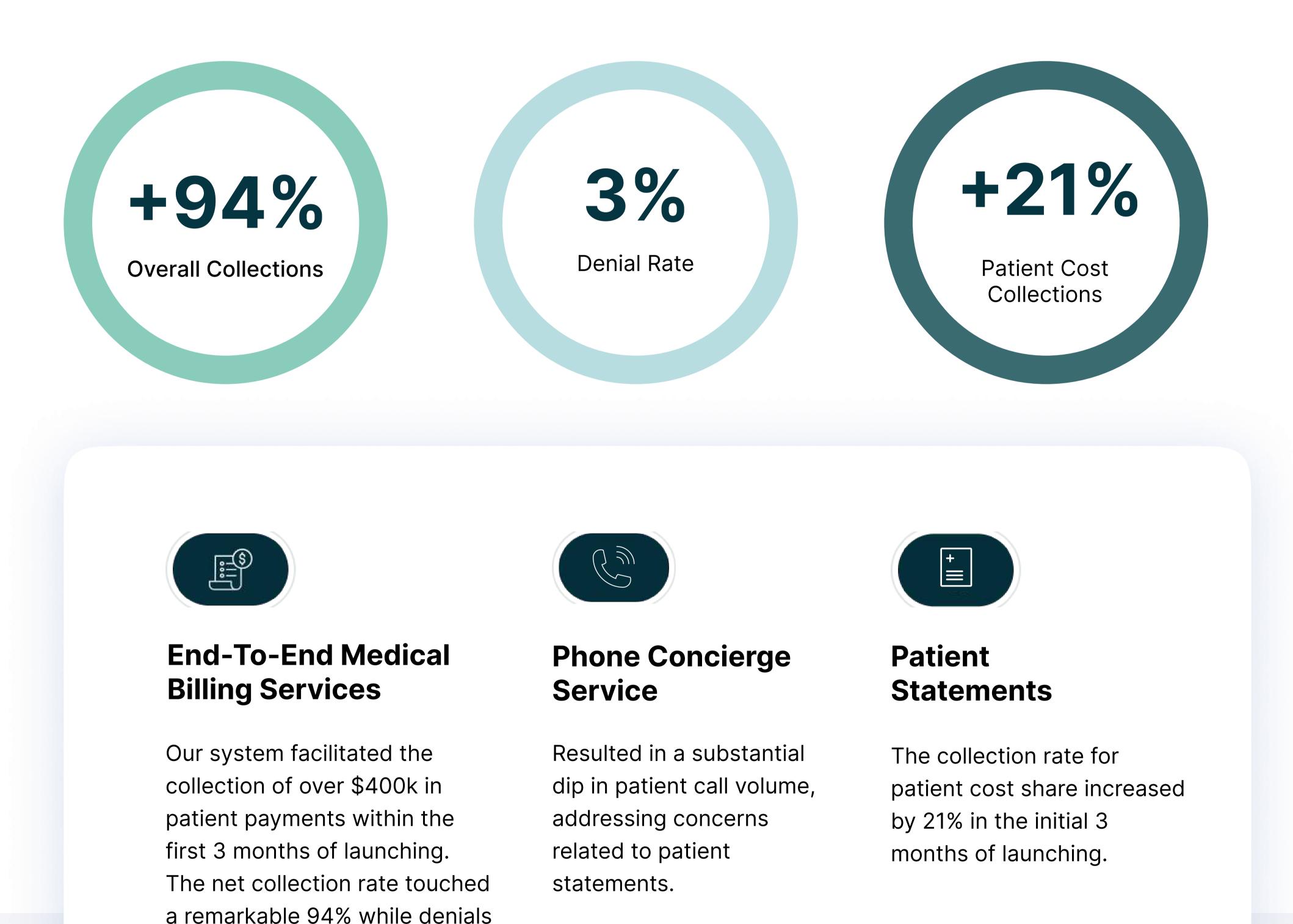
#### **Before Adonis**

 Dermatology practices, represented by our association with a leading Dermatology Practice, grappled with low collection rates. The reason was primarily the unclear patient statements dispatched much after the service date, leading to high call volumes, patient confusion, and dissatisfaction.

#### **After Adonis**

 With our intervention, there was a marked surge in patient collection rates and a considerable decrease in call volumes. This transformation heralded a new era of patient satisfaction.

### By The Numbers: End-to-End Billing at Dermatology Practice



### **Behavioral Health Spotlight: The Adonis Impact**

plummeted to 2.5%.

#### **Before Adonis**

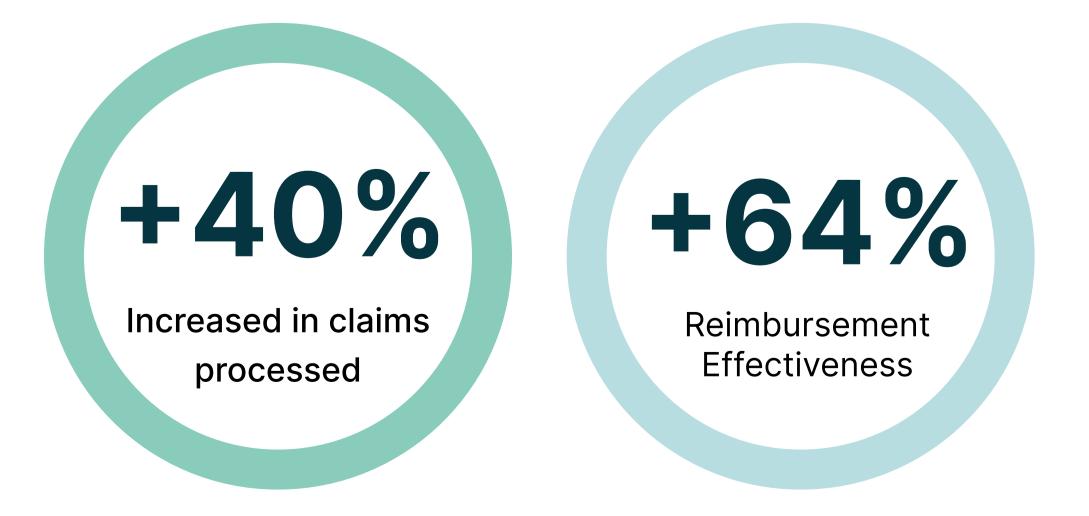
• Focusing on a digital-first mental health company dedicated to seniors, the

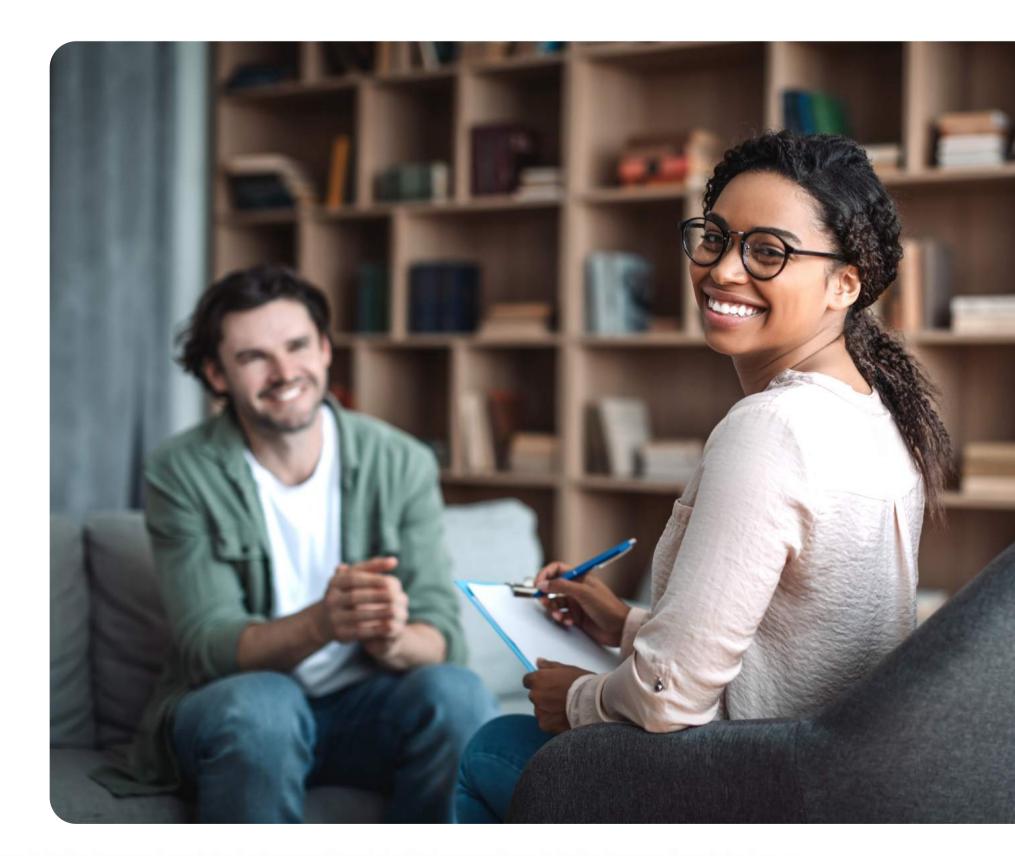
#### **After Adonis**

• By harmoniously amalgamating human acumen with cutting-edge technology,

challenges were unique. As a burgeoning startup, they sought a tech-savvy RCM collaborator, capable of matching their exponential growth. Adonis played an instrumental role in uplifting their business. Our revenue intelligence, dovetailed with end-to-end billing, ensured that their collection rates and patient experiences remained unparalleled.

### By The Numbers: End-to-End Billing for Behavioral Health





#### **End-To-End Medical Billing Services**

Our solutions seamlessly supported a 40% month-over-month spike in claims volume. As the visits culminated, patients received bills the subsequent day. The original expected reimbursement with provider coding compared to Adonis E2E coding was 64% higher.

### Keep Up With Our Growth In 2023

Our Q3 report stands as a testament to Adonis's commitment to revolutionizing the RCM industry. Our partnerships, fortified by trust and innovation, continue to redefine success metrics across specialties. Adonis remains dedicated to its mission of driving financial health and operational excellence across the healthcare sector. In the coming months, we will continue to innovate our existing products while also building new products and features that will help our customers stay ahead of the curve - stay tuned for our Q4 report.